



Investment Profile

FABRICA DE STICLĂ DIN CHIȘINĂU

Chisinau, Republic of Moldova, 2024



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Corporate Overview

Name of the Enterprise:

Întreprinderea de Stat "Fabrica de Sticlă din Chișinău"/State Enterprise „The Chisinau Glass Factory”

Industry Sector:

Glass manufacturing

Legal Status:

100 % State-owned enterprise undergoing privatization

State's Representative Body:

Public Property Agency of Moldova

Year Established:

1970

Registered Capital:

403.6 million MDL

Strategic Location:

In the industrial sector of the municipality of Chisinau, Republic of Moldova with a land surface of 14.4 hectares and owning 31 constructions. The factory is about 8 km from the city center, served by a railway siding operated by Moldovan Railways.

Fabrica de Sticla is a well-known local enterprise that offers a compelling investment opportunity in the glass manufacturing sector in Moldova with its established market presence, strong commercial connections and strategic location.

Operations and Market Presence

Product Portfolio:

Fabrica de Sticla produces about 300 types of various bottles and jars including glass bottles, suitable for a wide range of uses including beverages, canned fruits and vegetables, and others.

Production Capacity:

The enterprise is one of the leading Moldovan glass manufacturers and a key supplier to local and foreign markets.

Modernization and Certifications:

The factory has undergone significant modernization, including the introduction of new packing technologies and processing techniques that meet European standards. It has been certified according to the ISO 9001:2000 quality management system and ISO 22000:2018 food safety management system.

Assets

The structure of the company's assets is dominated by **fixed assets**, whose value has reached **140 million MDL**. These fixed assets include over 31 constructions, machines, and equipment.

Financial Performance

Revenue, million MDL

2021	374.6
2022	534.6
2023	569.5

Net assets, million MDL

2021	440.5
2022	464.3
2023	472.3

Cost of Sales, million MDL

2021	272.5
2022	437.6
2023	481.3

Gross Profit, million MDL

2021	49.4
2022	49.9


Potential for Investors

- Growth Opportunity:** Significant potential for growth and expansion through technological advancements and market penetration.
- Strategic Location:** Positioned in Chisinau, the company benefits from logistical advantages in serving both Eastern European and broader European markets.
- Sector Outlook:** The glass packaging industry is anticipated to grow, driven by increasing consumer demand.
- Investment Appeal:** The privatization process offers potential investors a chance to capitalize on the enterprise's established infrastructure and market connections to further enhance its productivity and market reach.



Contacts

 **Invest Moldova Agency**
www.invest.gov.md

 **Public Property Agency**
www.app.gov.md

 **Fabrica de Sticla**
www.glass.md